



Sales Representatives

We are seeking highly motivated and experienced sales representatives to join our team.

Responsibilities:

- Develop sales leads and generate sales
- Analyze target markets and research prospective clients to drive business development
- Manage existing client accounts and relationships
- Educate consumers on products and product features
- Interface with decision makers and senior executives

Requirements:

- Highly organized, detail oriented and team oriented
- Strong customer-centric approach and the propensity for excellent relationship building
- Interpersonal and communication skills
- The ability to thrive in an entrepreneurial environment and strong prospecting skills
- Determination and resilience through long and challenging sales cycles

Experience:

- At least two (2) years' experience in Sales/Marketing or related field
- Knowledge of Quickbooks is an asset

Interested candidates are invited to submit applications to sales@vincomlimited.com

by **November 24, 2023.**

Please be advised that we will only be able to respond directly to shortlisted applicants.